

End-of-Life
Options
for ALL



2018–2019 Annual Report

“

I was proud to partner with Compassion & Choices when they led the successful legislative campaign to make the End of Life Option Act a reality in California. As a result of their efforts, terminally ill adults in California who want the option to avoid a lengthy and painful dying process can do so peacefully.”

– Dolores Huerta, civil rights activist

ON THE COVER: Civil rights icon Dolores Huerta collaborated with Compassion & Choices on a multi-state bilingual education campaign featuring online videos on Facebook and Twitter promoting the advancement of expanding end-of-life care options in Nevada, New Mexico, New Jersey and New York. The “End-of-Life Options for ALL” campaign features videos and photos of Dolores Huerta urging fellow Hispanics to join her to support bills that would allow terminally ill individuals to have the option of medical aid in dying, so they can live their last days in peace, without unnecessary suffering. *credit: ©J. Emilio Flores*

Message from CEO



Patients Reclaiming Their Voice!

It's long been clear that the end-of-life care movement isn't about dying, it's about empowerment — empowering people to take greater control in the healthcare planning and decisions that govern how we live the final chapter of our lives.

In these pages, you will find this common theme throughout our work. Everything we do is about empowering patients to reclaim their voice and agency in healthcare — so they can “Finish Strong.” Ours is a grassroots movement of people creating change from the ground up. We at Compassion & Choices have the privilege of harnessing that power and strengthening it with our professional and technical support. But it comes from the people and expressed through their voice.

By amplifying those voices, Compassion & Choices realized transformational progress in 2018-2019. We passed medical aid in dying in New Jersey, cheered a second victory in Maine and advanced legislation in dozens more states. We took on the reality that current medical aid-in-dying laws are in fact too restrictive — placing too many needless hurdles in front of eligible, profoundly anguished patients. We expanded efforts to address disparities in end-of-life care within communities of color, promoting the awareness and tools necessary for more of their members to seize their own empowerment.

And Barbara Coombs Lee's outstanding book, *Finish Strong: Putting YOUR Values and Priorities First at Life's End*, allowed us to bring the conversation about end-of-life care empowerment to more individuals and communities, including those not yet comfortable with, or even aware of, their ability to author their own end-of-life experience.

At a time of profound division in our country, we are heartened that the universal idea of patients having a voice in their own care is a value everyone can agree on. We thank the thousands of individuals, allies and supporters who made this another year of unifying progress for people ... for patients ... for healthcare ... and for the cherished gift of life. We thank you.

With gratitude for your support,

A handwritten signature in black ink that reads "Kim Callinan". The signature is written in a cursive, flowing style.

Kim Callinan

For the Record

At the bedrock of our success lies a generous and caring community of supporters, whose collective contributions result in millions of dollars raised, hundreds of thousands of people engaged in the movement and a fifth of the U.S. population empowered to chart their own end-of-life journey. (July 1, 2018–June 30, 2019)



1 in 5

people now have
access to medical
aid in dying

**THE
IMPACT**

350

bill sponsors
and co-sponsors
across 21 states

3,300+

sales of
Finish Strong book



“

I never wavered in my commitment to ensure terminally ill New Jerseyans would get the option to peacefully end their suffering. But we could not have passed this bill — and secured Gov. Murphy’s support — without the relentless grassroots campaign by Compassion & Choices and its volunteer advocates.

– NJ Assemblyman John J. Burzichelli



NJ bill champion Burzichelli addresses his Assembly colleagues prior to their affirmative vote, while Compassion & Choices volunteer advocates watch anxiously from the balcony. *credit: ©Mel Evans*

Demonstrating Victorious Momentum

We have made great strides in creating an American standard in which half the U.S. population lives where medical aid in dying is an open and accessible medical practice, which we've identified in our strategic plan as a 10-year objective. During 2019, for the first time ever, medical aid in dying was authorized in two state legislatures in the same year — New Jersey and Maine!

Furthermore, lawmakers in 19 states introduced medical aid-in-dying legislation. With the tremendous fortitude of our volunteer advocates and partners, we made considerable progress:

- » **New Jersey:** New Jersey Governor Phil Murphy signed New Jersey's Medical Aid in Dying for the Terminally Ill Act on April 12, 2019, culminating seven years of grassroots efforts organized by Compassion & Choices and our volunteer advocates.
- » **New York:** During an April 2019 radio interview, Governor Andrew Cuomo called for the New York Legislature to act now: "I say pass the bill ... the older we get and the better medicine gets, the more we've seen people suffer for too, too long ... it's a situation we have to address, definitely."
- » **Maryland:** Though the Maryland End-of-Life Option Act was narrowly defeated on the Senate floor, we advanced this legislation farther than ever before and remain well poised to continue our efforts within the state.
- » **New Mexico and Delaware:** In both states, we captured major endorsements from key healthcare and advocacy groups: Disability Rights New Mexico, League of Women Voters of Delaware and the Delaware Section of the American College of Obstetricians and Gynecologists.
- » **Massachusetts:** We partnered with retired physician Roger Kligler on his legal battle to authorize medical aid in dying, while also advancing legislative efforts in the commonwealth that contributed to securing 57 bill co-sponsors.
- » **Minnesota:** Compassion & Choices State Action Network ran an effective Ask the Candidate campaign in six legislative districts, raising awareness about medical aid in dying resulting in four new representatives signing onto the bill.
- » **Illinois:** Through our partnership with Final Options Illinois and the ACLU in a state-wide coalition, we expanded grassroots support to prepare for the eventual introduction of legislation.

Compassion & Choices volunteer advocate Andrea Saltzman, Esq., who intervened in the California court case and died this year, in her home in Berkeley, CA. credit: ©Clayton J. Mitchell



“

I do not want to die and I do not know whether I will ultimately choose to end my life before my cancer ends it. But I feel validated that the court has recognized my personal stake in this issue: I want to do what I can to ensure that I and others have this option.

– Andrea Saltzman, volunteer advocate, California



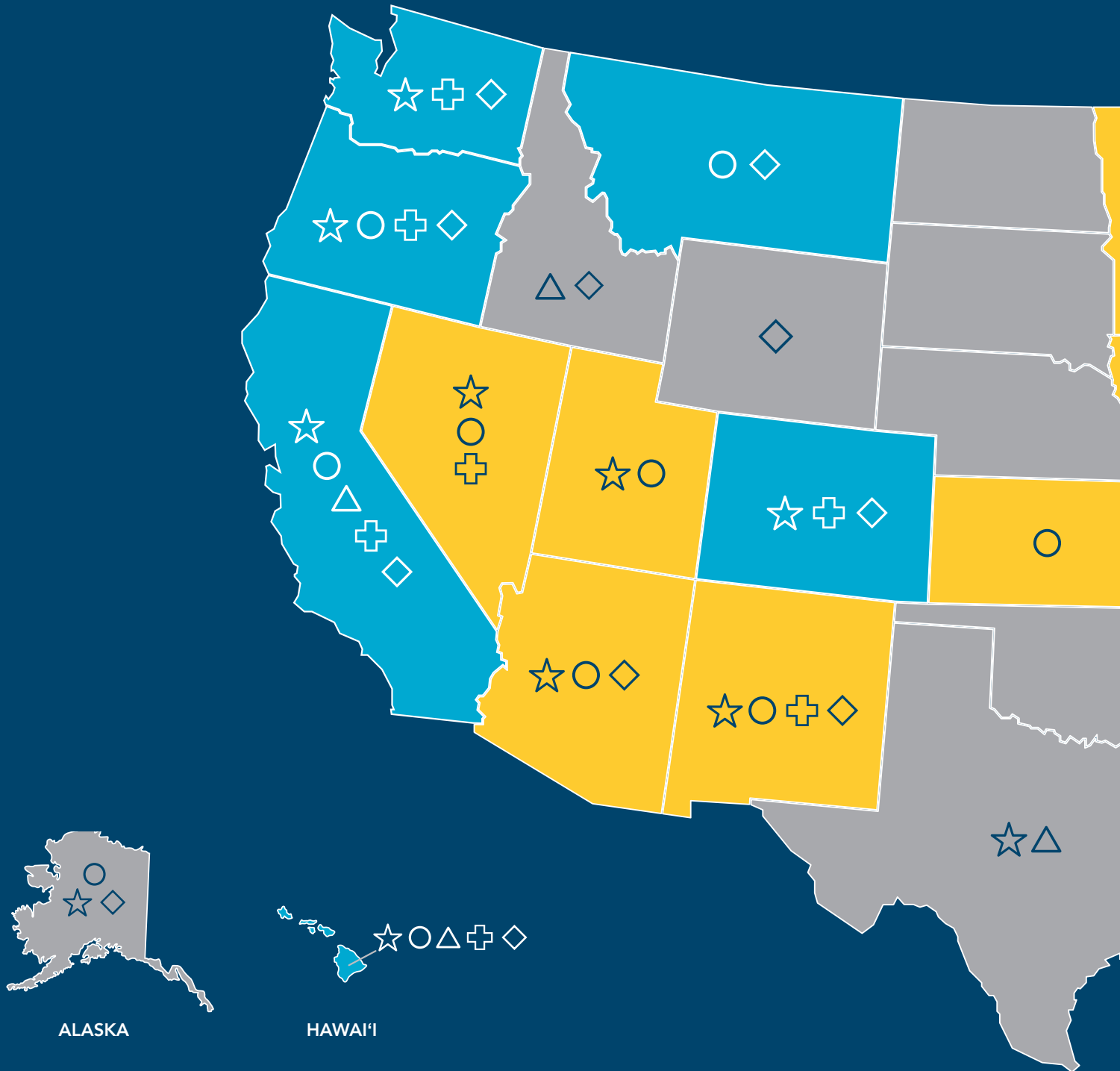
Fighting for Patients

Passing laws is not enough. Once a law is passed, we remain active in that state to support implementation, work to ensure that eligible patients can access the law and defend ensuing attempts from our opposition to undermine residents' legal rights. Through collaborative efforts with others, we:

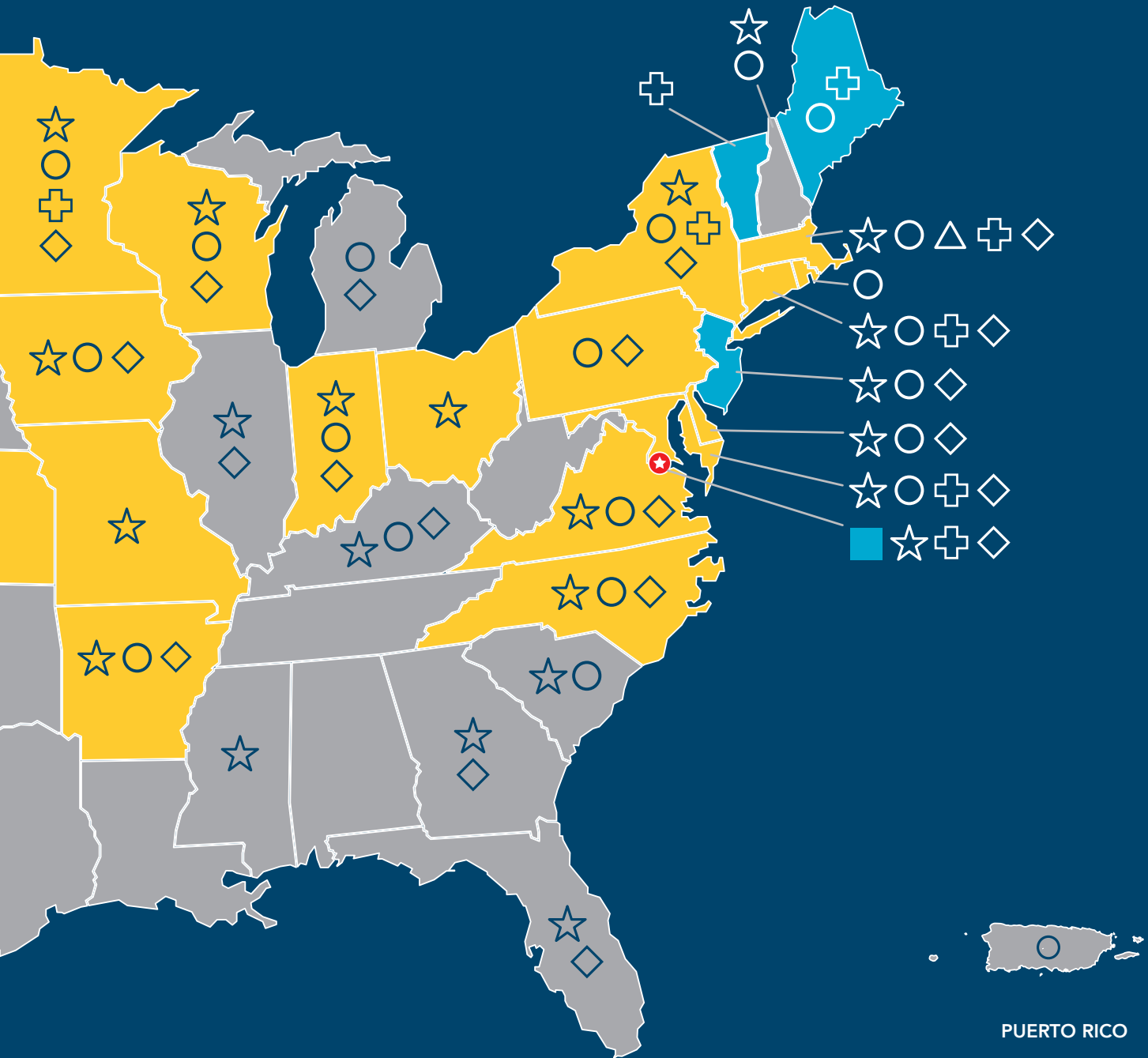
- » **Improved Access in Authorized States.** Collectively, we increased the number of prescribing doctors by 10% in authorized states. To better promote medical accessibility, we identified prescribing pharmacies across the authorized states and secured the support of 26 health systems and hospices. As Hawaii's law took effect on January 1, 2019, we were instrumental in getting Med-QUEST, the state Medicaid program, to cover the cost of the medication.
- » **Protected Patient Autonomy From Federal Threats.** We successfully defeated multiple attempts by Congress to invalidate Washington, D.C.'s Death with Dignity Law and blocked efforts to gain congressional support for a federal resolution to denounce "assisted suicide" (HConRes 80). We were equally triumphant in raising awareness about the negative impact the new HHS Office of Civil Rights would have on a patients' ability to access their preferred end-of-life options.
- » **Protected California's End of Life Option Act.** As the only advocacy organization to officially represent terminally ill patients and their doctors in court, Compassion & Choices continued to successfully defend the California End of Life Option Act. Thanks to our advocacy, the work of our coalition partners and over 400 of our passionate volunteers writing letters and making calls, we also helped stop the proposed partnership between the University of California San Francisco (UCSF) Medical Center and Dignity Health, a Catholic-owned hospital network that does not support patient choice policies.
- » **Improved the Model Medical Aid-in-Dying Legislation.** Through our collaborative efforts on the front line, in June 2019, the Oregon Legislature passed SB 579 to eliminate the waiting period for aid-in-dying medication for patients likely to die during the mandatory 15 days. This removed one unnecessary regulatory roadblock, paving the way for the same revision in other states.
- » **Protected Physicians' Right to Support Their Patients in Montana:** In January 2019, House Bill 284, which would have criminalized physicians who provide medical aid in dying, was introduced. It passed the House and Senate Judiciary Committees. We continued to resist this legislation, which was ultimately defeated on the Senate floor, 22-27.

State by State, Day by Day

(July 1, 2018–June 30, 2019)



- States that authorize medical aid in dying
- States with medical aid-in-dying legislation
- States with Compassion & Choices local groups
- States where we provided policy/technical assistance



△ States where we participated in lawsuits in FY19

⊕ States where a medical/health association dropped its opposition to medical aid in dying

◇ States empowering patients to *Finish Strong* through events highlighting Barbara Coombs Lee's book



credit: ©Neil Boyd Photography

“

No other movement is as patient-centered as the expansion of end-of-life options. Compassion & Choices has done such a great job of championing the movement from the ground up and at national and state levels.

– Dr. Haider Warraich, physician, researcher and author

Changing the Face of Medicine

Through our Doctors for Dignity program and medical and consumer advocates across the country, we continued to get the medical community to recognize that patients should have a voice and a choice in their end-of-life care.

Two national organizations changed their stance this year. The American Academy of Family Physicians, the country's largest single-specialty medical society, with more than 300,000 members, broke from the American Medical Association to adopt a position of engaged neutrality. And the American Nurses Association revised former opposition to a neutral stance with neutral language.

The following state and local medical societies dropped their opposition and discontinued use of the term "assisted suicide":

- » Connecticut State Medical Society
- » Delaware Section of the American College of Obstetricians and Gynecologists
- » Hawaii Society of Clinical Oncology
- » New Mexico Medical Society and Greater Albuquerque Medical Association

Phone calls to our Doc2Doc service increased by 47% over the previous year, largely due to new questions about medication availability nationwide. This free consultation program allows practicing physicians to confer confidentially with one of our medical directors, each with experience in end-of-life care. We presented to 51 medical audiences this year, including the Washington, D.C., Health Symposium, the American Medical Association, the Oregon State University Gerontology Conference and the Columbia University School of Medicine.

In Florida, we launched a pilot program designed to empower patients to reclaim their voice and create a healthcare system that supports them in getting care that is consistent with their values and priorities at life's end.

In Idaho, we filed a lawsuit to overturn an archaic law that invalidates a woman's advance healthcare directive — including their ability to appoint a healthcare proxy — simply because she's pregnant.



“

Compassion & Choices is committed to reaching and educating all Hispanics in the United States so our terminally ill Latino brothers and sisters can have the end-of-life options they desire, including the option to die peacefully without unbearable suffering.

– Rev. Dr. Ignacio Castuera, retired pastor of the United Method Church, California

Latino Leadership Council member Rev. Dr. Ignacio Castuera participates in Compassion & Choices Day of the Dead celebration in LA. credit: ©J. Emilio Flores

Diversifying the Movement

Compassion & Choices recognizes the value of diversifying in the areas of race, religion, party affiliation, sexual orientation and age. Led by our staff and our Latino and African American Leadership Councils, this work included efforts to address the disparities in end-of-life care and planning that exist. In just one year, we have laid important groundwork and made gains:

- » Increased diversity of our chief level staff by nearly 40% and increased percentage of staff who come from communities of color by 7%.
- » Leveraged the 14-member African American Leadership Council to secure media coverage, raise awareness, and secure end-of-life support and resolutions from diverse organizations and convene meetings with 14 members of the Congressional Black Caucus.
- » Engaged the 18-member Latino Leadership Council in national campaigns, community events, and press and publicity activities.
- » Established Faith Communities for Choice and recruited 42 faith leader members from diverse faiths and locations.
- » Spoke or exhibited about end-of-life planning and autonomy at 71 conferences reaching various communities.
- » Secured an end-of-life covenant by the Samuel DeWitt Proctor Conference and an end-of-life resolution by NOBEL Women (National Organization of Black Elected Legislative Women).
- » Placed 100 stories in outlets trusted by Latinos and African Americans, including El Diario NY, Hoy Los Ángeles, La Opinión, South Jersey Journal and Westside Gazette (FL).
- » Secured a statement of support for medical aid in dying from SAGE, the largest advocacy group for LGBT elders.
- » Received the GLAA' s (formerly Gay and Lesbian Activists Alliance) 2019 Distinguished Service Award for our work in Washington, D.C., to advance medical aid in dying.
- » Secured endorsements of medical aid in dying from two members of the Congressional Black Caucus: Congressman Elijah Cummings (MD) and Congressman Anthony Brown (MD).
- » Promoted endorsements of medical aid in dying from three additional Latino organizations: the Dolores Huerta Foundation, Latinos for Healthcare Equity and Nuestra Salud, bringing the total endorsements to six.



Rev. Charles McNeill Jr. and Compassion & Choices
CEO Kim Callinan testify before the Maryland
Legislature in February 2019. credit: ©My Bella Images

Keeping the Conversation Current

This year we gained even more traction publicly as we further positioned ourselves as the recognized source of authoritative information, comment and perspective about end-of-life care options. Extensive coverage in media outlets and in print, online and in-person exposure of our community of storytellers and thought leaders demonstrates this.

- » CEO Kim Callinan testified in five states (CT, MD, NJ, NM and MA) to advance medical aid in dying; authored nine opinion editorials on a range of end-of-life topics; spoke at dozens of events; and was mentioned in 384 news stories. Collectively, other Compassion & Choices staff testified at 22 hearings across 14 states and accounted for an additional 557 mentions in news outlets.
- » Media mentions of Compassion & Choices more than doubled from the previous year, from 816 to over 2,000, including stories in national media outlets (defined as a readership of over 1 million) such as the Washington Post, U.S. News & World Report, the Wall Street Journal, the New York Times, USA Today and HuffPost.
- » The successful rollout of Compassion & Choices President Barbara Coombs Lee's book, *Finish Strong: Putting YOUR Values and Priorities First at Life's End*, catapulted Compassion & Choices into new territories of visibility in the end-of-life options movement. Engagement with the content moved far beyond the pages of the book as we facilitated book clubs, presentations and events featuring the author; coverage in multiple media outlets; supporting collateral; and a Facebook Live event, generating 52 five-star ratings on Amazon, 3,300+ copies of books/e-books sold and more than 44,000 pages accessed by Kindle Unlimited/Kindle Owners Lending Library.
- » This fiscal year was also tremendously successful for sharing the narrative of our storytellers. Kevin Roster, a terminally ill man, decided to move from New Jersey to California to access medical aid in dying. He died on July 26, 2019. His story was featured in USA Today and ESPN among other media outlets.

Combined Statement of Financial Position

June 30, 2019

ASSETS

Current Assets

Cash and cash equivalents:	
Operating	938,539
Investments	4,913,072
Pledges receivable-current portion	361,000
Investments	10,704,327
Prepaid expenses	197,386
Beneficial interest in charitable remainder trusts	76,072
Other current assets	735
Total current assets	17,191,131

Property, Equipment and Improvements, at Cost

Furniture, fixtures and equipment	356,540
Leasehold improvements	11,695
	368,235
Less accumulated depreciation and amortization	350,073
Total property, equipment and improvements	18,162

Other Assets

Pledges receivable net of current portion	70,000
Intangible assets	10,764
Deposits	20,039
Total other assets	100,803
TOTAL ASSETS	17,310,096

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable	258,910
Accrued expenses	622,932
Total current liabilities	881,842

Long-Term Liabilities

Gift annuity payments due	388,244
Total long-term liabilities	388,244
TOTAL LIABILITIES	1,270,086

Net Assets

Without donor restrictions:	
Operating	15,951,848
Net investment in property, equipment and improvements	18,162
With donor restrictions	70,000
Total net assets	16,040,010
TOTAL LIABILITIES AND NET ASSETS	17,310,096

Combined Statement of Activities and Changes in Net Assets *

For the year ended June 30, 2019

Revenue and Other Support

Conferences and events	--
Contributions	12,453,258
Donated services	1,426,975
Membership fees	77,869
Foundation revenue	366,000
Investment income, net of expenses	274,180
Realized and unrealized gain on investments	338,248
Loss on sale of asset	(26,742)
Other income	523,435
Total revenue and other support	15,433,223

Expenses

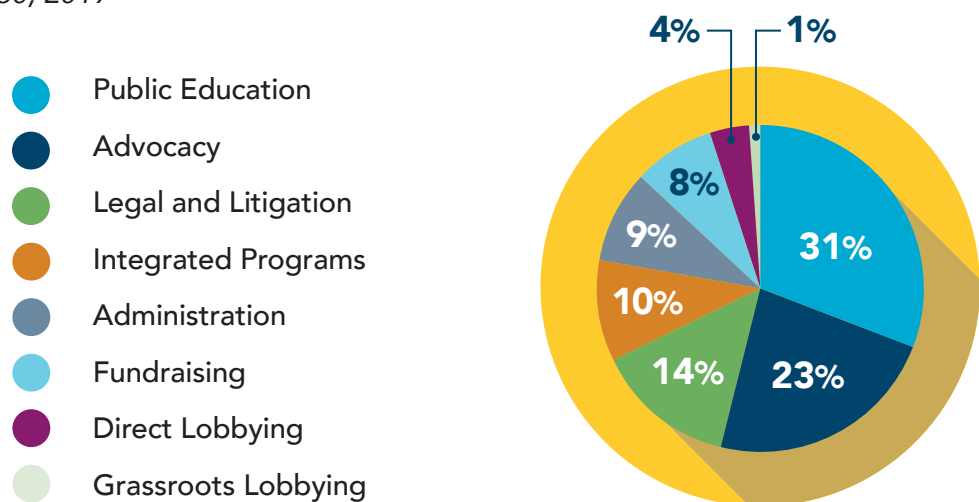
Programs	12,197,670
General and administrative	1,636,406
Fundraising	1,204,940
Total expenses	15,039,016
Decrease in net assets	394,207

Net Assets, Beginning

Total net assets, beginning,	15,645,803
NET ASSETS, ENDING	16,040,010

All Costs *

For the year ended June 30, 2019

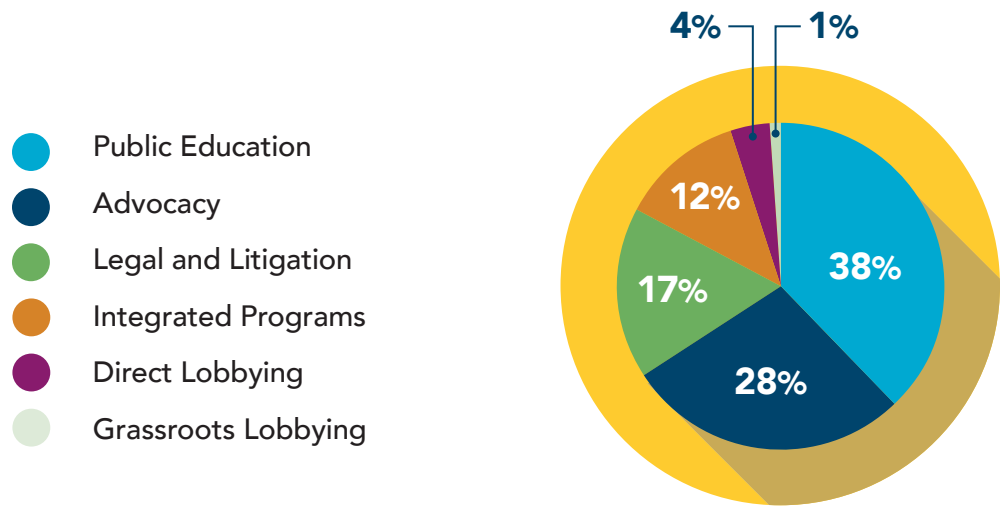


* Compassion & Choices and Compassion & Choices Action Network

Program Expenses and Ratios *

For the year ended June 30, 2019

This pie chart and table offer a detailed look at how Compassion & Choices' expenses are distributed by program area.



	COMPASSION & CHOICES	COMPASSION & CHOICES ACTION NETWORK	TOTAL
Direct Lobbying	498,623	5,374	503,997
Grassroots Lobbying	149,670	–	149,670
Legal and Litigation	2,069,463	–	2,069,463
Integrated Programs	1,420,928	–	1,420,928
Advocacy	3,439,686	4,400	3,444,086
Public Education	4,570,134	39,392	4,609,526
TOTAL	12,148,504	49,166	12,197,670

* Compassion & Choices and Compassion & Choices Action Network



Our volunteer advocates and members of the NJ political affairs team show appreciation to NJ lawmakers after they voted to approve medical aid-in-dying legislation. *credit: ©Mel Evans*

With Deepest Gratitude

The generosity and continued support of every donor — at every level — allow us to accelerate our transformative work to empower individuals to reclaim their voice and agency in healthcare so you can “Finish Strong.”

While we do not have the space to list every donor, we say thank you here to all donors who chose to invest in our work.

HOW YOU CAN HELP

Donate

Give online: CompassionAndChoices.org/donate

Call: 800.247.7421 x2159

Mail your gift to: Compassion & Choices

ATTN: Trish Bernstein

101 SW Madison Street, #8009

Portland, OR 97207

We also accept stocks, bonds and mutual fund shares, as well as IRA qualified charitable distributions. Contact us at 800.247.7421 x2152 or plannedgiving@CompassionAndChoices.org.

Be a Champion

Setting up a recurring monthly gift is simple and easy. Your gift as a Champions Circle member will keep us moving forward month to month and year to year. Sign up at CompassionAndChoices.org/champions-circle or call 800.247.7421 x2159.

Legacy Gifts

Plan a Legacy Gift through your estate to provide compassionate care for years to come. Contact us at 800.247.7421 x2152 or plannedgiving@CompassionAndChoices.org to learn more — and to let us know if you have included us in your estate plans.

Charitable Gift Annuities

Make a gift to create a charitable gift annuity. You'll receive a secure lifetime retirement income and a range of tax benefits now, while supporting life-changing programs in the future.

Grow Our Supporter Base

Raise awareness for the cause and invite others to join you. Host a fundraiser, ask friends to contribute in honor of your birthday or celebration, set up a Facebook fundraiser or select Compassion & Choices as your AmazonSmile charity.

We are deeply grateful to the following donors — and the tens of thousands of others not listed — whose generosity and commitment make our success possible. (July 1, 2018–June 30, 2019)

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(\$100,000 +)**

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SYMBOL KEY

* Deceased

+ Champions Circle member
 (recurring monthly gift)

Multi-year gift
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∞ Charitable
 gift annuity

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(\$10,000+)

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Alzheimer advocate George Vradenburg and radio personality Diane Rehm at fundraising event featuring Barbara Coombs Lee's book *Finish Strong*. credit: ©My Bella Images

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Former Oregon Gov. Barbara Roberts and Donald Nelson at the Compassion & Choices' Oregon Annual Fundraising event. credit: ©Owen Carey



Thanking Our Professional Colleagues for Donated Services

Compassion & Choices thanks the law firms and their attorneys and staff that provided pro bono legal assistance and generously gave their time and expertise this year. Collectively, these law firms contributed thousands of hours of service valued at more than \$1.4 million. During this fiscal year, we thank JBS International, a management and information technology consultant, for their tremendous support in the development of the Dementia Values & Priorities Tool. Their time and services toward this new and vital resource are valued at \$70,000. (July 1, 2018–June 30, 2019)

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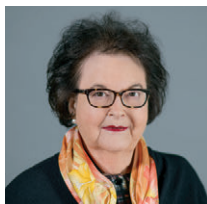
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It is with heavy hearts that the entire Compassion & Choices family mourns the loss of our dear friend and advocate, Jaren Ducker. Jaren served as a Compassion & Choices Board member from 2012–2018 and as its treasurer from 2013–2018.

With a lifetime of community service, Jaren brought a surplus of experience, poise and deep empathy to Compassion & Choices' leadership.

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